

DESIGN ○ SUPPLY ○ INSTALL ○ MAINTAIN



**ELECTRONIC SECURITY CONSULTANTS**

*"It's Simple.....We're the best"*

A network diagram consisting of several blue, semi-transparent spheres (nodes) connected by thin blue lines. The nodes are arranged in a somewhat circular pattern, with lines connecting them to form a web-like structure. The background is dark and textured, possibly representing a floor or a surface.

**COMPANY PROFILE**



*“It's Simple.....We're the best”*



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**DESIGN** **SUPPLY** **INSTALL** **MAINTAIN**





# CCTV



## Company Background & History

Our Managing Director armed only with his management, sales and administration skills with no technical skills or background took on the task of starting his own company within the electronic security installation field.

After attending every single security product course possibly available and spending thousands of Rand's per month on training courses and cell phone bills through phoning suppliers from site to assist with his installations. Needless to say that through sheer guts and determination and a steadfast mission to ensure customer satisfaction he acquired a wealth of expertise and experience with in the electronic security industry. The amount of work he managed to procure grew quickly and he had to employ a qualified technician to assist in all the work.

Together they quickly built a reputation for reliability and unsurpassed workmanship and through word of mouth the business quickly grew in popularity as a reliable, committed and professional installation company. The company now has 6 dedicated teams operating with technical and back office support staff.

The company also has the unique "bragging" rights to be the first company in South Africa to be accredited by "MERSETA", "EWSETA", "SASETA" and the department of labour as a recognised training institution in the fields of CCTV, Electric fence, Intercoms, Access Control, Gate Automation, Glass Doors, Garage Automation, Basic Welding, Basic Drilling, Basic Grinding as well a basic Electronics.

## Strategy and Vision

### Our Vision Statement

To be renowned as the automatic one-stop security solution choice in South Arica, notorious for their professional service, quality workmanship, unsurpassed back-up service incorporating the latest product and technology

### Our Mission Statement

To continue our obsession with value added training as to ensure that our office staff, our technicians and facilitators are professionally trained, fully competent and well equipped in all aspects' of our business thus ensuring that we live up to our vision as a reliable one stop electronic product supplier, installation and training company







# ELECTRIC FENCE



## Strategy and Vision

### Our Values

We believe in transparency in every sector of our business with integrity, reliability, commitment and fairness being the chief corner stones of our core values. We believe in the growth and empowerment of all our employees. We believe and promote fairness in value for money in our sales, workmanship and after sales support to all our customers based on a mutual beneficial relationship

### Our Growth Strategy

We have embarked on a growth strategy that will see us well known in the market through our:

- 1) SETA Accredited College
- 2) Our Installation division
- 3) Our service division
- 4) Our repair division
- 5) Our retail division

### Products

We supply, install and service all well-known products that are coupled to the latest technology and proven to be of the highest quality. Our service and technical department attend regular product launch seminars at various suppliers, this way we are kept up to date and informed on the ever changing and improving security systems both nationally and internationally, thus equipping ourselves with the best knowledge and sound advice to provide to our customers.

### Service

Our one-stop security solution vision allows our customers to only deal with one Security company that designs their security system, supplies the system, installs the system and then thereafter maintains the system for complete peace of mind. This avoids the customer running around from one supplier, to another installer and then perhaps to the repair shop. We have all your security needs under one roof. As an accredited electronic security college we train many students in all aspects of electronic security products and installations, allowing them to achieve a National certificate as an Electronic Security Management Technician. Our training consists of government approved unit standards, 35% theory and 65% practical training classes to ensure that when our students successfully complete their training courses that they add value to their own lives and within the security industry as competent technicians.

### Business Competitiveness

We are different from most security companies that only offer their expertise in a particular field as opposed to our company that offers a full basket of services comprising of specialist technicians, system designing, quality installations, system maintenance and training. Incorporating all these aspects allows us to provide our customers with the ultimate solution to any of their security needs from the start of the drawing board to the complete execution of a project.

# ACCESS CONTROL



## Products & Services

As our name suggests, we design, supply, install and maintain all security systems within the domestic, corporate and industrial markets. We strive to give our customers a one stop- security solution allowing our customers to deal with one security company that offer them specialist security installations and products including but, not limited to:

- CCTV Analogue and IP
- Electric Fencing – As per SANS Laws up to COC Level
- Swing and Sliding Gate Automation
- Garage Automation
- Automatic Glass Door Systems
- Fire Detection Analogue and Addressable
- Public Address Systems
- Audio and Video Intercoms Systems
- Networkable and Non Networkable Access Control Systems
- Manual and Automatic Access Boom Systems
- Alarms , safety Beams as well as Passives
- Turnstiles Systems
- Automatic Pay Point Parking Systems
- Clearview and Palisade Fencing



# GATE AUTOMATION



## Products & Services

We further offer our customers SLA's - Service Level Agreements with a 24 Hour response time to ensure that they are protected and that their security system is fully functional at all times. Our aim is to provide our clients with the best possible economic security solution, service, product and advice.

Service excellence and customer satisfaction is our top priority. As an accredited electronic security college we train many students in all aspects of electronic security products and installations, allowing them to achieve a National certificate as an Electronic Security Management Technician.

Our training consists of government approved unit standards, 35% theory and 65% practical training classes to ensure that when our students successfully complete their training courses that they add value to their own lives and within the security industry as competent technicians.

## Proud Installers of







# INTERCOMMS



## Completed Jobs & Client References

We have over the years built sound and firm relationships with many major companies in South Africa and have maintained these with resolute commitment and dedication. The list below is representative of our top major companies but, does not include the medium sized companies, body corporate, developers or any of our domestic customers.

### 1) Central Developments Property Group

Supply, installation and Maintenance of CCTV, Biometric Access Control , Booms, Intercoms, Electric Fence, and Turnstiles at the following retirement Villages

- Twee Riviere Retirement Village
- Wilgers Retirement Village
- Bougain Villa Retirement Village
- Pretoria – East Retirement Village
- Mi.-storage Units – Pretoria East

Contact Reference: Mr Vaughn Lureman (011) 541 – 3800

### 2) Silver Solutions 435cc

Supply and Installation of IP Cameras and Video Wall, Biometric Access Control, Booms, PA System and Gate Motors at the following sites

- Ekurhuleni Fresh Food Market (106 IP Cameras Installed with Video Wall)
- Ekurhuleni Rondebolt Clinic

Contact Reference: Mr Abie Jones (011) 969 – 4333

### 3) New Africa Labour Hire

Supply, Installation and Maintenance of Addressable Fire Detection, CCTV and Biometric Access Control at the following Sites

- Ekurhuleni Alberton Head Offices
- Ekurhuleni Kempton Park City House
- Primrose Pay Point Town Council

Contact Reference: Mr Terrance Jacobs (011) 868 – 4907





# PUBLIC ADDRESS SYSTEMS



## Completed Jobs & Client References

### 4) BMG Construction Projects

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Supply, Installation and Maintenance of Addressable Fire Detection, Biometric Access Control, Alarm and CCTV at the following sites

- Katlehong North Clinic
- Boksburg Town Hall
- Boksburg Civic Centre 4th Floor

Contact Reference: Mr Gregg Mc Cree (011) 026 – 8359/76

### 5) CKR Consulting Engineers

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Supply and Installation of Addressable Fire Detection, Access Control, Gate Motors, Intercom and CCTV at the following Sites

- Sun1 Hotel Alberton
- Sun1 Hotel Berea – Gate Motor.

Contact Reference: Mr Bryan Shabalala (011) 217 – 7300

### 6) Themba Projects

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Supply, Installation and Maintenance of Addressable Fire Detection, Access Control, Gate Motors, Intercom and CCTV at the following Sites

- Germiston Legislator Office
- Bedfordview Fire Station
- Germiston Disaster Management Building
- Germiston Public Library

Contact Reference: Mr Themba Sibeko (011) 915 – 8699







# FIRE DETECTION



## Completed Jobs & Client References Continue

### 7) Arta Projects

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Supply, installation and Maintenance of CCTV, Intercoms, Electric Fence, Gate Motors and Alarms at the following Sites

- Summerside Complex
- Eastwood Complex
- Dunk held West Complex
- Kenthouse Complex

Contact Reference: Mrs Mirry Fayman (011) 268 – 0852

### 8) Property Management Agencies

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Various Security Solutions for the below property managing Agencies

- Compeg Property Management – Simon Grobberlaar (011) 481 – 3400
- Mansfield Property Solutions – Jason Mansfield (011) 913 – 2002
- Renprop Management – Johan Scheepers (011) 463 – 6161
- Risk Control Services – Dean Dada (011) 447 – 5211

### 9) Letsopa Project Managers & Consulting Engineers

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- Germiston Legislator Office

Contact Reference: Mr Kwena Maphoto (011)394 – 7810

### 10) Ellies Commercial Solutions

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Supply and Installation of Fire Detection Services

- The Grand

Contact Reference: Arrie De Jager (011) 493 -0344





# GARAGE AUTOMATION



## Completed Jobs & Client References Continue

### 11) Steve & Athy Le Roux

Supply and Installation of Alarms; Intercoms, Gate Motors, CCTV and Electric Fencing

- Eden Recovery Centre
- Motseleng Marketing

Contact Reference: Steve Le Roux (011) 244 – 9916

### 12) Arch-Stone Construction Projects

Supply and Installation of Full Height Turnstile as well as CAME Glass Leaf Turnstile

- Servest Warehouse & Offices Waterfall Midrand

Contact Reference: Johan Pretorius (012) 346 – 3491

### 13) Various Security Solutions Supplied and Installed at

- Bobcat
- Investec
- JCI – Johnson Control International
- Lonmin Mines
- York Inyernational
- Hollard Insurance Group
- IBM
- RCM Contractors



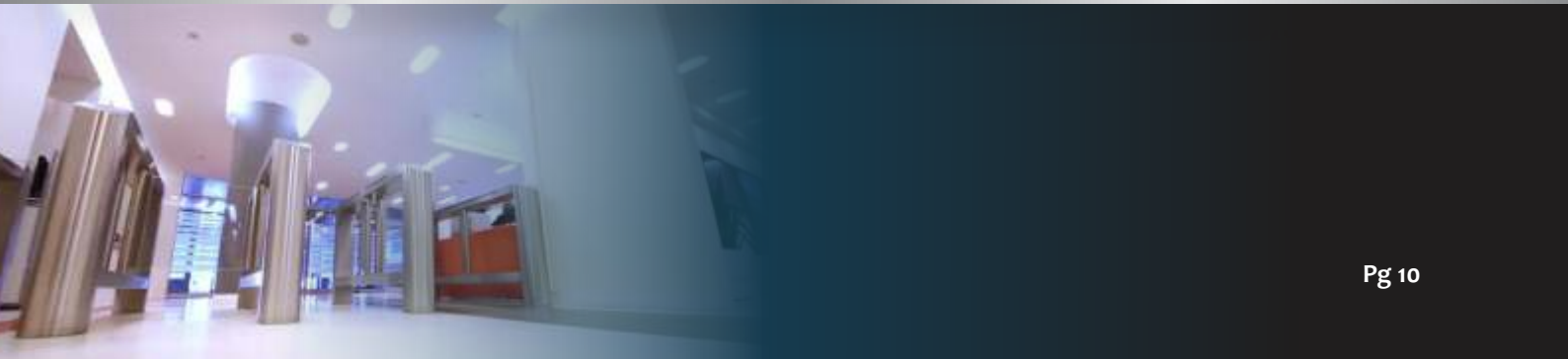


# ONE-STOP SECURITY SOLUTION



## Accreditations & Registrations

Institute		Registration Number
MERSETA	✓ .	17-QA/ACC/0809/13
EWSETA	✓ .	ENER-Igeto513130904
SASSETA	✓ .	PAA002142/17 – QA/ACC/0809/13
SAEFIA	✓ .	Member Number 172
PSIRA – Mr. JC Bothma	✓ .	2383445
PSIRA – Mr. I Petersen	✓ .	2383448
PSIRA – Mrs. C Bothma	✓ .	2383444
EDPT	✓ .	Mr I Petersen
Department Of Labour EFIR	✓ .	EFS100753
Department Of Labour EFIR	✓ .	EFS100754
Department Of Labour EFIR	✓ .	EFS100752
Company Registration Certificate CIPRO	✓ .	2013/081926/07
VAT Clearance Certificate	✓ .	4720264060
Company Income Tax Number	✓ .	9300165181
Letter of Good Standing WCA	✓ .	990000787138
BEE Compliance Certificate	✓ .	INT/002-2015 Level 4
Company UIF Number	✓ .	U150783670
Company PAYE Number	✓ .	7150783670
Company SDL Number	✓ .	L150783670







# Maintenance Contracts



## Ownership and Management

### Managing Director

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Mr SJ Blignaut  
Stephan@iscsecurity.co.za

### Managers

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Mrs S Petersen - Head Projects Coordinator  
shereen@iscsecurity.co.za

Mr C Bothma- Technical & Products Manager  
chris@iscsecurity.co.za

Mr I Petersen - Service & Training Manager  
ian@iscsecurity.co.za

Mr J Booyens – IP CCTV Specialist & Training Manager  
jaco@growthcollege.co.za

Mr T Wallace – Procurement and Logistics Manager  
sales@iscsecurity.co.za

### Office and Administration

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Mrs C Bothma - General Manager  
cheryl@iscsecurity.co.za

Mrs S Hutten - Service and Scope Work Coordinator  
susan@iscsecurity.co.za

## Contact Details

Integrated Security Consultants College (Pty) Ltd.  
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